P L A S T I C  M O U L D E R S  A N D  T O O L  M A K E R S

# BROANMAIN

We would like to wish all of our customers and suppliers a very happy and prosperous 2010.

**Newsletter** **Spring Issue March 2010**

## CONSOLODATION

For those of you who are not yet aware, Broanmain moved out of its Portland Road site at the end of September 2009. Whilst it was a very sad day for many people who have worked there for most of their careers, the time was right to make the change.

It had been planned for a number of years that both sites would move to a new building but as development in the local area is currently uncertain this move was the next best thing.

We have increased the manufacturing capacity that we previously had - this move has given the business the opportunity to become more streamlined and efficient - something which is essential with the world economy in the state that it is.

**The finishing shop at Vincent Lane is now fully utilised. Having all the staff and equipment under one roof makes the finishing and despatch process more streamlined.**

**Our suite of Demags has been enhanced with a new barrel for the 250 ton machine. This allows it to run both thermoplastics and thermosetting plastics including DMC jobs providing further versatility**

## STAFF CHANGES

The amalgamation of the two sites brought with it some major changes to our staffing structure.

Wilf Davis is currently overseeing the day to day running of all of the aspects of the business, having taken over responsibility for the areas previously managed by Ron Fortier, who left the company at the end of last year.

Mick Connor, Richard McManus and Jo Davis work directly with Wilf as the Senior Management Team, each with their own areas of expertise. As you will all know, Mick has been our Quality Manager for some time now, and Richard is our Sales Manager. Jo has responsibility for HR and training.

John Wright is overseeing all areas of production. John's team are Mick Cannon who supervises the running of the DST and compression work, Sanket Desai who is in charge of the late shift, and Jamie Nickless who runs the finishing shop and despatch departments.

We now operate a larger workforce on the shop floor with the emphasis on improved training so that we have a broader spectrum of experience at all levels.

All of the members of our team are working hard and adapting to the changes in the management structure with enthusiasm.

### LEMCO INSULATORS

Our range of stand-off insulators are still standing strong. Please have a look at our website to see what we offer in the range.

### QUALITY CONTINUES

We are pleased to announce that since the late 1980s BSI have continued to praise our procedures, systems and shop floor functionality.

### TOOLING UPDATE

John Wilson, formerly JP Tooling, and one of our UK tooling suppliers has now come to work in house for Broanmain. This enhances our flexibility in relation to the tool work we can do and allows for small modifications to be made to tools without the running of the job being interrupted for long periods of time.

### CHINESE PARTNERSHIP GROWS

Our ongoing relationship with various tool rooms in China has enabled various projects to go ahead, which might otherwise have been delayed or shelved. Of course, not all jobs are suitable for the tooling to be made in China - but where they are, significant savings can be made. Wilf has been to China twice now and has visited our suppliers, some of whom we have worked with for over 5 years now. It has been a steep learning curve, but we have now have a good understanding of how to work most effectively with these international partners.

**CONTACTS**

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